### **2011 Military Health System Conference**

JTF CapMed Initial Outfitting and Transition (IO&T) – History, Process, Benefits

The Quadruple Aim: Working Together, Achieving Success

CAPT Russell Pendergrass 26 January, 2011





JTF CapMed

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### The Goal



### The Goal of IO&T

### Goal



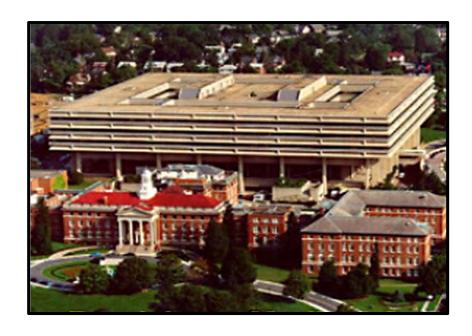
### Two World Class Joint Hospitals



Jointly Staffed; Jointly Operated; Jointly Led; Jointly Governed!

2011 MHS Conference

# Walter Reed Army Medical Center (1987)





# Walter Reed National Military Medical Center





# Fort Belvoir Community Hospital @





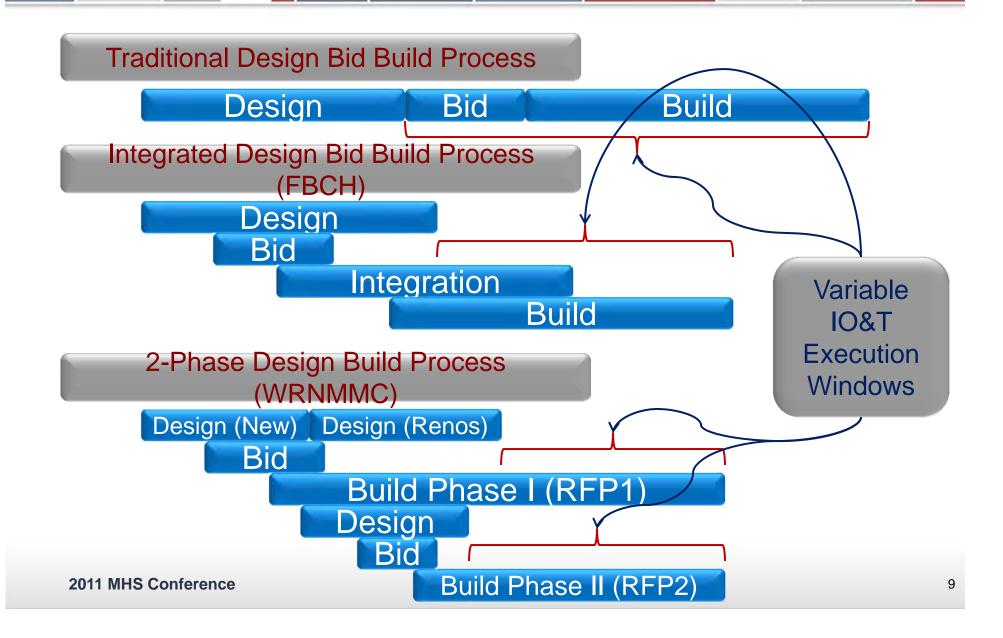
### The Challenges



# Challenges of Design/Bid/Build

## Challenges: Alternative Strategies





### The Strategy



# **Acquisition Strategy**

# Acquisition Strategy Possible Courses of Action (COAs)

- Three COA proposed by procurement team:
  - Traditional Contracting Sources
    - North Atlantic Contracting Office (NARCO)
    - o Fleet Industrial Supply Center (FISC)
  - General Services Administration (GSA)
  - US Army Medical Research Acquisition Agency (USAMRAA)

# **Course of Action Comparison**



	ACQUISITION CRITERIA				
COURSE OF ACTION (COA)	DOD	IO&T CONTRACT	RISK MITIGATION	STANDARD AND INTEROP	QUALITY ASSURANCE
COA #1 Traditional Contract Sources	YES		YES		
COA #2 General Service Administration	X	YES		YES	
COA #3 USAMRAA	YES	YES	YES	YES	YES

### **COA Recommendation**



#### **USAMRAA**

#### WHY? Because it ...

1. Achieves desired effects for success

Use of DOD Contracting Office

Provide Best Opportunity for IO&T Acquisition

**Risk Mitigation** 

Standardization and Interoperability

**Quality Assurance** 

2. Additional Advantages

USAMRAA is Ready to Start

Minimal Fee

### The IO&T



## **Initial Outfitting and Transition**

### **Contract Background**



# IO&T Defined: Initial Outfitting and Transition The IO&T Contract is a....

- Single Award Cost Plus Fixed Fee
- Incentives
  - On-schedule IO&T of North and South projects
  - Share in savings for exceeding cost goals for provisioning
- Cost/Schedule/Performance Risks exist
  - Dependence of IO&T performance on construction completion schedule
  - Complexity due to number of events to be synchronized

# One Efficiency of the IO&T Model









**20 FTE** 

**20 FTE** 

**20 FTE** 

- Saving 40 FTE for two project offices
- Eliminates competition for scarce resources
- Volume purchasing and standardization increases efficiencies of scale and receipt of competitive price advantages

## "Day to Day" Acquisition Team





Ms Abigail Diffenderfer (Administrative Contract Specialist

Mrs. Laurel Carey (Contract Specialist)

#### Mrs. Laurie Hovermale

(Contracting Officer)



JTF CAPMED (Staff)

Ms. McCreary-Watson (Program Manager)

#### **CAPT Russell Pendergrass**

(Contracting Officer Representative)

**Walter Reed National Medical Center** 



Ms Sherri Hopkins 2011 MHS Conference (COTR)

WRAMC Lead

**Thomas Fitzpatrick** 

**Fort Belvoir Community Hospital** 



Mr. David Fortune (COTR)

# Contractor & Approved Subcontractors









The General Dynamics Team works across the dimensions of project management, operational capability, and project infrastructure.

### **Contract Summary**









- •Performance Based Services Acquisition
- •Single Integrator of contracted services
- •Services include provisioning of hardware, equipment, furniture
- •Initial Awarded Contract Value \$322M
- •Combination of MILCON, O&M and OP funds

"One Stop" Solution to Contracted Initial Outfitting & Transition Requirements				
Specialized Hospital Transition & Activation Services	Testing/Calibration/Safety Certification all Equipment			
Staff Orientation and Training	Transition of Government Records & Files			
Provisioning IM/IT Equipment	Property Management			
Operations and Maintenance Training	Equipment & Materiel Transition and Relocation			
Equipment and Furniture Installation	Equipment Standardization			
Warehousing	Provisioning Furniture & Furnishings			
User Maintenance	Provisioning Medical & Non-Medical Equipment			

### **IO&T Changes and Challenges**



# Changes and Challenges to the Initial Outfitting and Transition

### **Contract Changes**

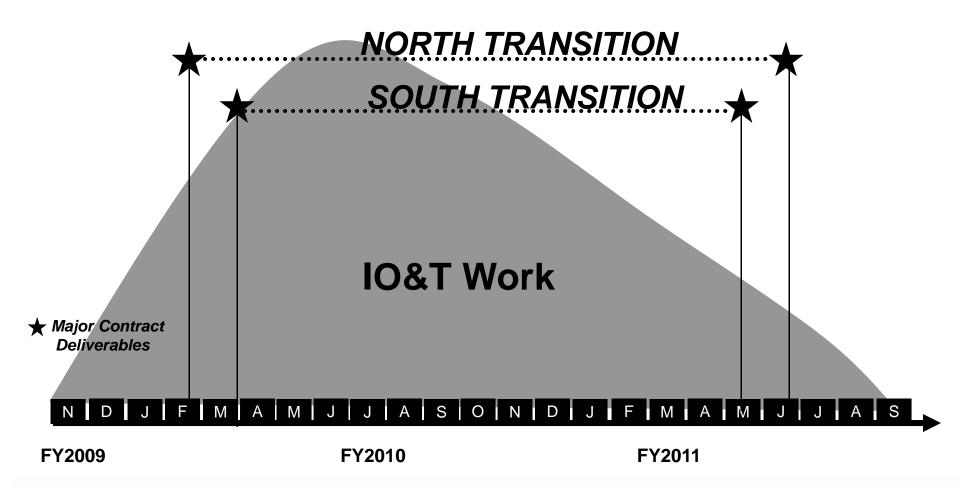


A revision/contract modification MUST come from a properly executed contract modification signed by the Contracting Officer—see FAR 1.602-3 "Unauthorized commitment"

## Contract Challenges - Projected

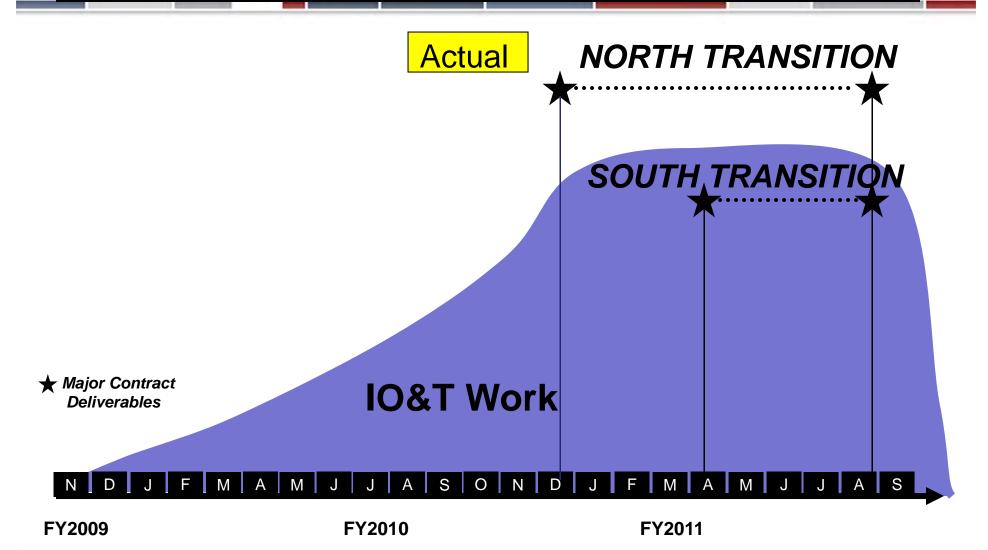


FTE



### **Contract Challenges - Actual**



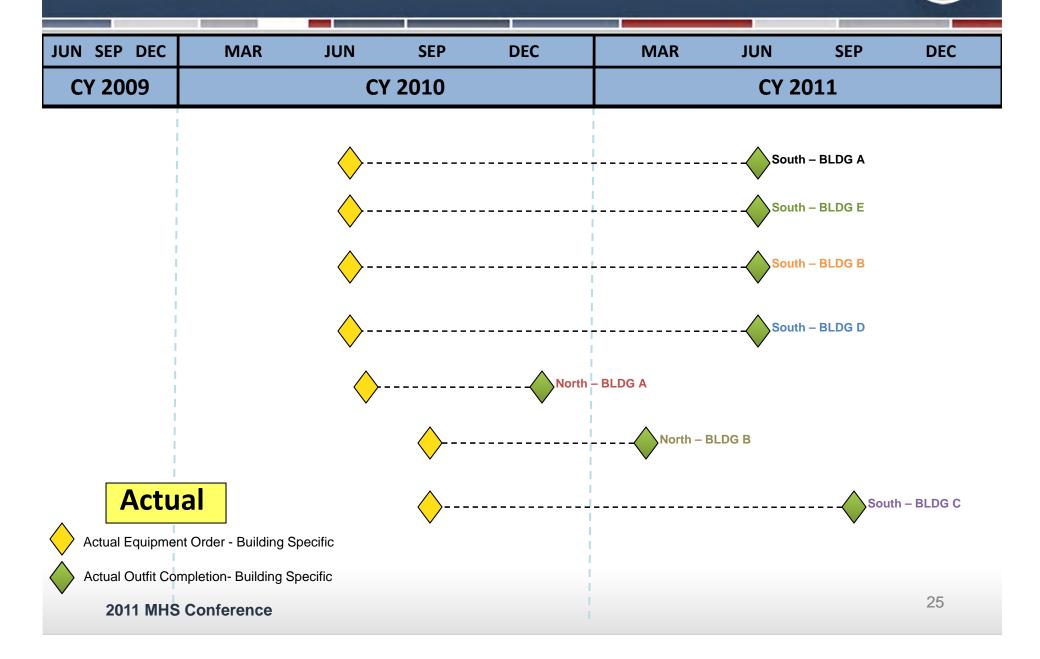


## Equipment Schedule Major Milestones (

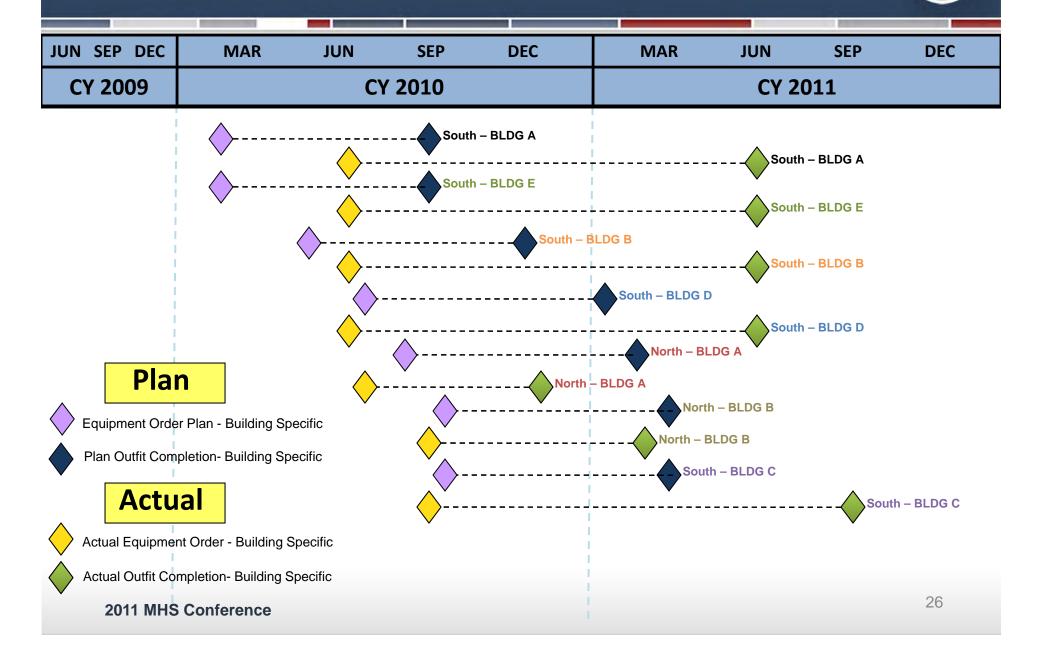


JUN SEP DEC	MAR	JUN	SEP	DEC	MAR	JUN	SEP	DEC
CY 2009	2009 CY 2010			CY 2011				
	<b>\rightarrow</b>		Sout	h – BLDG A	 			
	<b>\rightarrow</b>		Sout	h – BLDG E	 			
		<b>\rightarrow</b>		South – E	BLDG B			
 		<b>\rightarrow</b> -			South – BLDG D			
Dia			<b>\rightarrow</b>		North – BL	DG A		
Plar  Equipment Orde	r Plan - Building S	Specific	<b>\rightarrow</b> -		North	ı – BLDG B		
Plan Outfit Com	pletion- Building S	Specific	<b>\rightarrow</b> -		South	n – BLDG C		
2011 MHS	Conference							

### Equipment Schedule Major Milestones



### Equipment Schedule Major Milestones



# IO Requirements Summary Table

JSN Summary Detail		JSN	Items
		(Count)	(QTY)
	TOTAL	838	19,016
Medical	North	586	7,789
	South	553	11,227
	TOTAL	204	20,166
Non-Medical	North	171	7,076
	South	96	13,090
IT	TOTAL	48	11,817
	North	38	5,561
	South	32	6,256
	TOTAL	137	50,493
Furniture	North	120	23,465
	South	104	27,028
	TOTAL	1,421	101,492
Summary	North	1,121	43,891
	South	806	57,601

#### Notes:

- JSN "Count" represents total number of unique JSNs in North, South, and Total
- Equipment list analysis is based on 2 March, 2010 contract list. 2011 MHS Conference

### **Verbal Contract Modification**



# The Verbal Contract Modification Process

# Verbal Contract Modification (VCM) Process

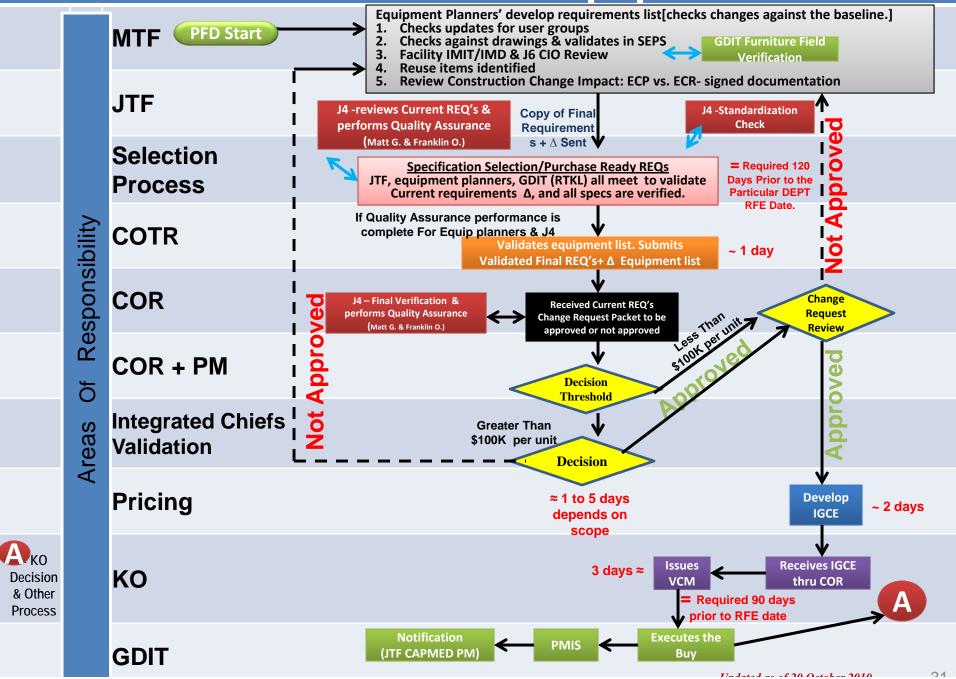


- TMA willing to set aside funds to avoid Anti-Deficiency Act (ADA)
- TMA provided certification of set aside funds with line of accounting to Contracting Officer
- The VCM process was borne
- Written modifications followed which memorialized verbal modifications
- Continuous change validated this innovation

### Then A Miracle Occurs....

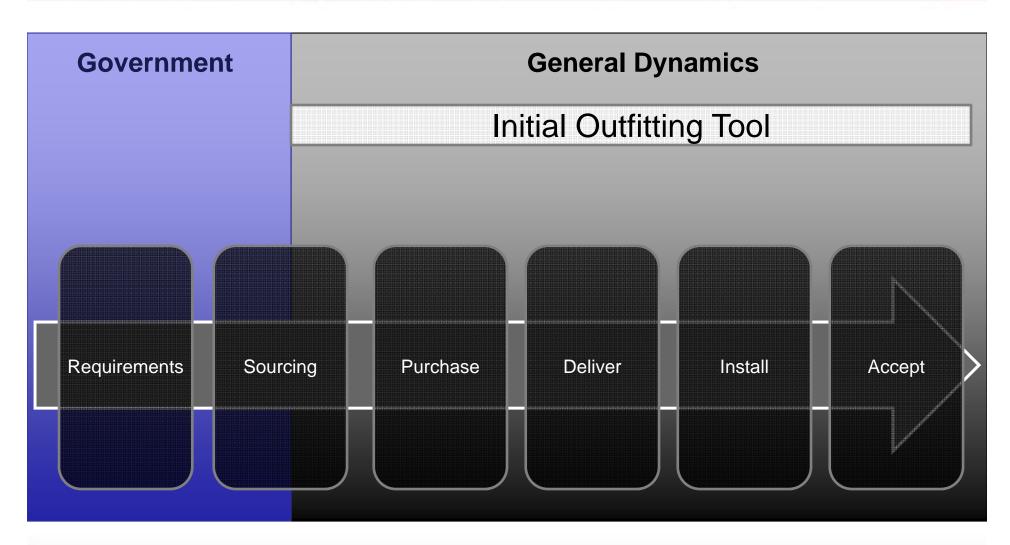


### Validation Process for Equipment Lists



### **Initial Outfitting Process**





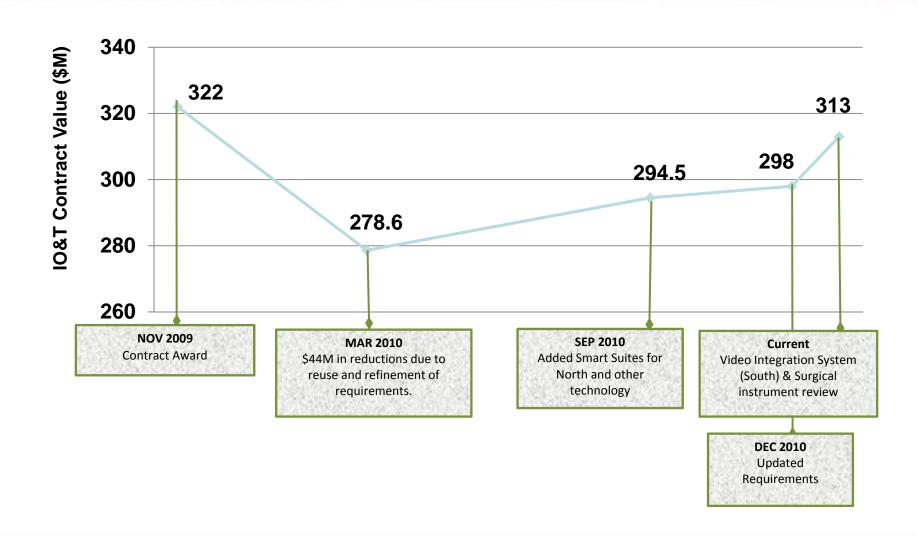
## **Identification to Delivery**



	2011 MHS Co	Verbal Contract Modification (VCM)	Modification Supplemental Agreement	Standard Change Process
	10 0	Forward to CTR	justification & approval, supplemental agreement, price analysis)	Develop solicitation
	20		negotiate, certify cost/pricing,	Solicitation Review (Legal/Policy)
	30		Required modification actions (ex.	
	40			Issue Solicitation
	50			Receipt of Proposals
	60	Delivery (NTE 120)		Receipt of Proposals
<u> </u>	80 70			
DURATION	90		Delivery(est. 120)	Evaluate Proposals/Negotiations
<b>₹</b>	100		Dolivon/(ost 120)	
Ě	110			Board Review of Evaluation
ō	120			Award
<u> </u>	130			
	140			
F	150			
(DAYS)	170 160			
	180			Delivery (est. 120)
	190			Dolivory (act. 120)
	200			
	210			
	220			
	230			
	240			

### **IO&T Contract Value Changes**





### **IO&T Contract Challenges**



- Continuing validation of equipment requirements
- Fluid design and construction schedule
- Reaching consensus of among Service Subject Matter Experts (SMEs) of the equipment requirements

#### Value of IO&T



#### The Value of the IO&T Process

#### The Value of IO&T



- Optimizes purchasing power with enhanced vendor responsiveness
- Realized cost avoidance and savings
- Enabled synchronization of outfitting, hospital transition, relocation and operational readiness with an aggressive schedule
- Unity of purpose and effort
- Management and relocation of reuse items
- Precise relocation planning and execution ensuring continuity of patient care operations
- Improves patient safety

#### Value of IO&T Standardization



- Decreases and streamlines staff training
- Minimizes equipment and supply variation while decreasing product consumption and inventory
- Creates opportunity for future cost avoidance and savings
- Creates potential reduction in maintenance costs
- Provides a more efficient operating platform hospitals
- Seamless clinical support regardless of location
- Provides increased opportunity for partnering with DOD and other federal agencies

# Achieving a Common Operating Platform



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	Critical	ı Cai E

- Smart Suite Technology
- Patient monitoring system
- Automated medication/supply distribution system
- •Key equipment components

### **Emergency Departments**

- Patient monitoring system
- Examination room stretchers
- •Exam and treatment room components

#### **Operating Rooms**

•Integrated OR Technology that has been designed for WRNMMC will now also be procured for FBCH

#### **Pharmacy**

- Pharmacy robotics system
- Automated medical/supply distribution system
- Casework and storage units

#### Radiology/Imaging

- Linear accelerators
- Oncology simulators
- •MRI
- •CT, PET CT
- Cardiac catherization units

#### **IT** Infrastructure

- •Smart suite technology
- Data storage units
- Servers
- •Internet Protocol/Fiber Channel Switches

#### **Hospital Rooms**

- Hospital Beds
- Automated medical/supply distribution system
- •Many similar equipment items

#### **Exam/Treatment**

- •Room design and contents are largely common
- •Exam tables from common manufacturer
- •Examination items such as wall mounted otoscope sets, etc.

#### **Furniture**

- •Systems furniture to include work stations, supply storage units, and other components are from the same manufacturer.
- •Flexibility to adjust future office configurations.

#### We had a Dream . . .



### And it has become a reality

### **National Intrepid Center of Excellence**



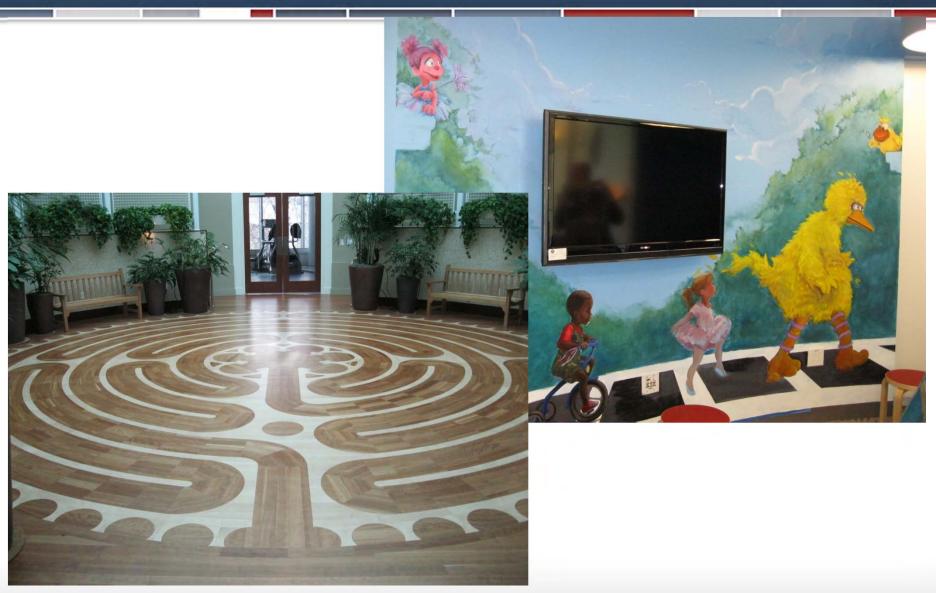






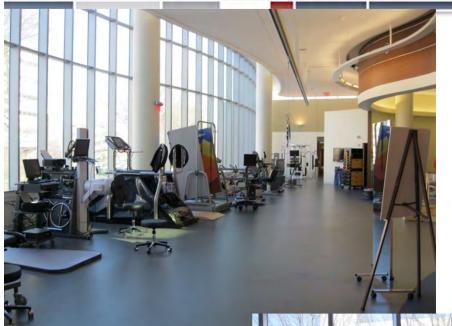
### **National Intrepid Center of Excellence**





### **National Intrepid Center of Excellence**





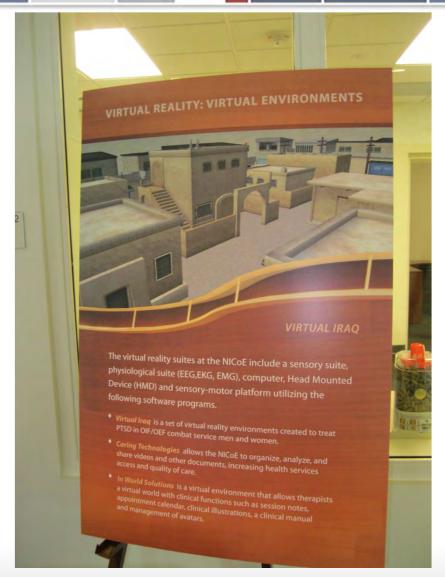


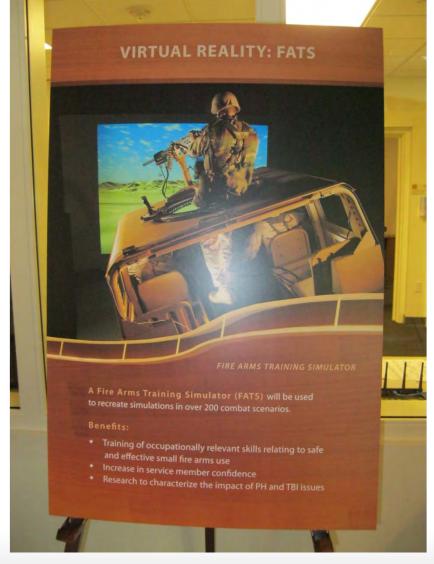




## National Intrepid Center of Excellence Simulation/Virtual Therapy

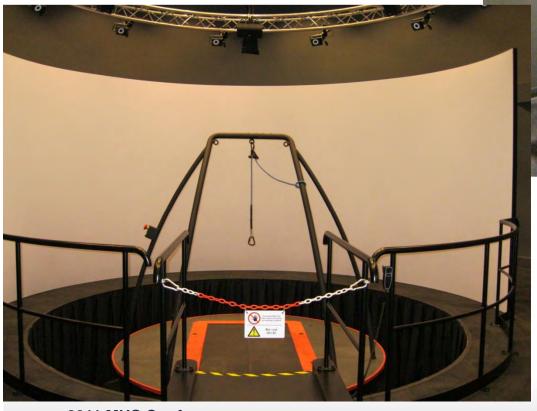






## National Intrepid Center of Excellence Caren Lab and Drive Simulation







#### **Building A NNMC- Gait LAB**





## Building A NNMC Physical Therapy Exercise Room





## **Building A NNMC- Physical Therapy Running Track & Climbing Wall**









## Building A NNMC- Radiation Oncology TomoTherapy Unit (used for Head/Neck Cancer Treatment)





## Building A NNMC- Radiation Oncology <u>Linear Accelerator</u>





## **Building A NNMC- Radiation Oncology Linear Accelerator**



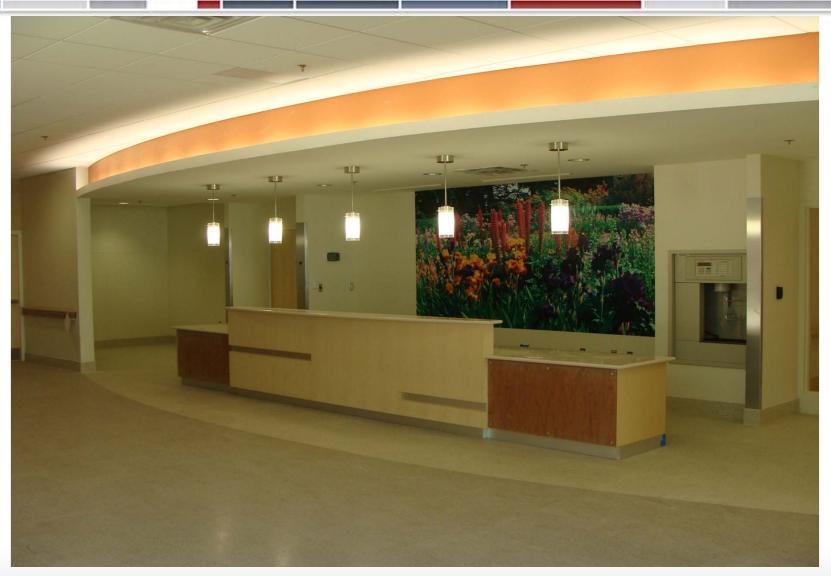






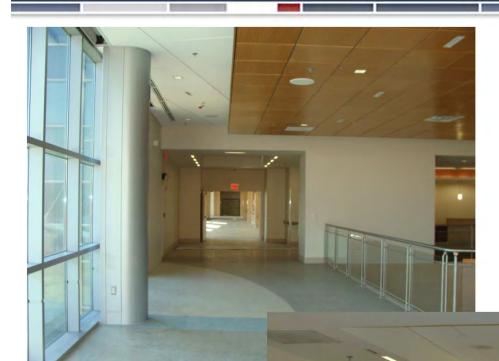
#### Fort Belvoir Images of Site Visit





#### Fort Belvoir Images of Site Visit: Interior







#### Fort Belvoir Images of Site Visit









### Fort Belvoir Images of Site Visit: Construction







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### One Man's Story (Video Interview) (



### Questions

